### SECRET

### Approved For Release 2002/05/20 if FIRERD 80T00294A000300050043-0

## DEPARTMENT OF STATE TELEGRAM

MFG. 1-72

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SUBJ: SALT-TWO

REF: STATE 204981

I. SUMMARY. EMBOFF DELIVERED US TEXT REFTEL NOV 10 TO FONOFF GENERAL AND STRATEGIC DISARMAMENT DEPT DIRECTOR MENNE, EMPHASIZING THAT PAPER IS DESIGNED TO FACILITATE ALLIED CONSULTATIONS IN NATO AND SHOULD BE ACCORDED STRICT SECURITY. MENNE WELCOMED BOTH SUBSTANCE OF US PAPER AND PROPOSED ALLIED CONSULTATIONS NEXT WEEK WITH AMB FARLEY, GARTHOFF AND OTHER US REPS, AS WELL AS THE CHANCE FOR FRG PERM REP TO DISCUSS SALT TOPICS FURTHER WITH AMB SMITH OR SENIOR USDEL REPS. POSITIVE INITIAL FRG REACTION AND OTHER DETAILS ARE REPORTED BELOW. END SUMMARY.

2. MENNE'S PRELIMINARY REACTION WAS THAT US PAPER CORRESPONDED IN NEARLY ALL DETAILS TO WHAT FRG HOPED AND ANTICIPATED WOULD BE OPENING AMERICAN POSITION.

MENNE SAID THE FRG HAD BEEN GRATEFUL WITH THE CLOSE US CONSULTATIONS DURING SALT-ONE AND SINCE SALT-TWO LIKELY MORE DIRECTLY TO TOUCH VITAL EUROPEAN SECURITY INTERESTS. FRG LOOKED FORWARD TO EVEN MORE INTENSIFIED CONSULTATIONS. BOTH BETWEEN US AND EUROPEANS AND WITHIN INFORMAL EUROPEAN CONSULTATIVE GROUPING ESTABLISHED DURING SALT-ONE.

3. MENNE SAID THE EUROPEAN'S MAIN TASK IN SALT-TWO IS State Dept. declassification & release instructions on file

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TO PROVIDE ITS US SURROGATE WITH EFFECTIVE ARGUMENTATION FOR USE IN BILATERAL SALT NEGOTIATIONS VIZ THE SOVIETS. THE GERMANS HAVE DRAFTED A PAPER TO THIS END, WHICH THEY WILL DISCUSS WITH OTHER EUROPEAN ALLIES IN THE CONSULTATIVE GROUP, IN AN EFFORT TO HARMONIZE VIEWS. IN DUE COURSE THERE-AFTER, THE FRG WILL PRESENT ITS PAPER TO THE USG. MENNE SAID THE INFORMAL CHARACTER OF THE CONSULTATIVE GROUP DOES NOT PERMIT APPROVAL OF A COMMON PAPER TO BE GIVEN TO THE US.

4. THE INTRODUCTION TO THE FRG PAPER, READ TO EMBOFF BY MENNE, STRESSES THAT NEITHER THE US NOR USSR IS THE DEMANDEUR OR IS UNDER PRESSURE TO REACH EARLY AGREEMENT IN SALT-TWO; RATHER, THE TWO PARTNERS ARE LIKELY TO FOLLOW THEIR OWN INTERESTS, AND IT IS IN THE FRG (AND EUROPEAN) INTEREST TO IDENTIFY LIKELY SOVIET POSITIONS AND ARGUMENTATION ON FBS, NON-TRANSFER AND OTHER ISSUES, AND TO PROVIDE THE US ALLY WITH EFFECTIVE COUNTER ARGUMENTS. THE FRG PAPER IS PERCEIVED AS SUCH A LIMITED ALBEIT IMPORTANT CONTRIBUTION. XGD S-1 (DCM) HILLENBRAND BT #5434